



## BUSINESS BROCHURE

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Main focus is on domestic market, but we also produce for the biggest retail chains in the region.

Private label brands that we cooperate with are available in more than 10 EU countries. To mention that our products are available in African, Southamerican, and Asian market as well.









#### **About us**

Cotoland d.o.o. was founded in 1999, in Sabac, Serbia. Currently, we are an absolute leader in northwest Balkan when it comes to cotton buds production for private label. Main focus is on domestic market, but we also produce for the biggest retail chains in the region. Private label brands that we cooperate with are available in more than 10 EU countries. To mention that our products are available in African, Southamerican, and Asian market as well. We distribute our products to former Yugoslavian countries through our brand "Leny". The countries we export: Italy, Germany, Slovenia, Vietnam, Jordan, Poland, Bulgaria, Hungary, Czech Republic, Slovakia, Montenegro, Croatia, Bosnia and Herzegovina. Ukraine, Macedonia, Kosovo and Metohiia.

Our production is divided into 3 separate categories: cotton buds(ear hygiene), cosmetic care(cotton pads and cotton wool), and HORECA program. Primarily, our focus is on cotton buds production for private brands(labels). We can do a wide variety of packaging, many different products and combinations with focusing just on cotton buds. On the other hand, we have a large capacity for cosmetic cotton pads production as well. Besides, we recently developed cosmetic cotton wool production, and HORECA program production.

Cotoland's strategy is primarily based on the quality of our products, quality of the delivery and complete logistics. We have the most modern high-capacity equipment for manufacturing cotton buds, including the following processes: extrusion (plastic stick), injection molding (plastic box and plastic lid), and sector for producing cotton buds. Moreover, we recently developed new production sector, in order to manufacture biodegradable cotton buds (paper stick and paper box). Furthermore, we also have sectors for producing cosmetic cotton pads and cosmetic cotton wool.

For the past 7 years, Cotoland has been present at the biggest private label fair in the world, PLMA in Amsterdam, Netherlands. We exhibited all of our products as well as our own brand "Leny". Above all, partaking in the biggest private label fair in the world, makes us proud and honored. To mention that we are happy to show our complete transparency to our current and future customers.

In addition, our belief is that keeping up with the latest trends and technology in the market is the key in building strong relationship with our customers. Honesty, integrity, and good work ethic are holding us ranked up high in the market, where we belong.



# **Cotton Buds**





#### **Biodegradable Cotton Buds**

Paper stick wrapped with 100% pure cotton in paper packaging(box). All of that makes our product biodegradable. Practical way of opening, with an open click lid. Environmentally friendly product. Dermatologically and Microbiologically tested.

Packages of 160, 200 (baby-60), 240, 300 (baby-100) pieces.





## Cotton Buds in Plastic Box(rectangular)

This product is available in various combinations, such as combination of plastic stick-paper box or paper stick-plastic box. Moreover, it can be done with an open-click lid or a regular one. Sticks are wrapped with 100% pure cotton.

Dermatologically and Microbiologically tested.

Packages of 200 and 300 pieces.





## Cotton Buds in Plastic Jar

Soft Cotton Buds that are great for daily use. Simple packaging.

Sticks are wrapped with 100% pure cotton.

Dermatologically and Microbiologically tested.

Packages of 100 and 200 pieces.





### **Cotton Buds in Plastic Bag**

Great for daily use. Packaging is especially suitable for traveling.

Sticks are wrapped with 100% pure cotton.

Combination with biodegradable paper and plastic stick.

Dermatologically and Microbiologically tested.

Packages of 160 and 200 pieces.





#### **Baby Cotton Buds**

Soft Baby Cotton Buds are suitable for children, babies especially, because of their specially shaped ends. Sticks are wrapped with 100% pure cotton sliver.

Dermatologically and Microbiologically tested. Moreover, this product is also available as biodegradable, or paper-plastic combination, with an open-click lid or regular lid.

Packages of 60 and 100 pieces.





#### **Kids Cotton Buds**

Kids Cotton Buds are suitable for all ages. Furthermore, plastic sticks are made in various colors, which makes them exceptional for kids.

Sticks are wrapped with 100% pure cotton sliver.

Dermatologically and Microbiologically tested.

Available in plastic jar of 100 and 200 pieces.





## Cosmetic care





#### **Cosmetic Cotton Pads**

Cosmetic Cotton Pads for cleansing and facial skin care are made of 100% pure cotton.

Their innovative structure allows efficient and gentle removal of makeup and impurities.

Recommended for everyday use. They do not irritate skin.

Dermatologically and Microbiologically tested.

Packages between 50 and 150 pieces (we can adjust the packaging within that range).





#### **Cosmetic Cotton Wool**

Suitable for maintenance of personal hygiene, removal of make-up and impurities.

High absorption ability. Its soft texture is exceptionally gentle towards the skin.

Recommended for everyday use. It does not irritate skin.

Made of 100% pure cotton. Dermatologically and Microbiologically tested.

Packages of 50, 100, 200 grams.





## Cosmetic Cotton Buds (Make-Up)

Suitable for make-up and nail polish adjustments.

Sticks are wrapped with 100% pure cotton.

Combination with biodegradable paper and plastic stick.

Dermatologically and Microbiologically tested.

Package of 100 pieces.





# Horeca program





## Vanity Set (100% biodegradable)

Vanity Set - For one-time use, and pleasant stay. Cosmetic set with 3 cotton buds (paper stick) and 2 cosmetic cotton pads. Different combinations available.

Biodegradable product. Products are made of 100% pure cotton.

Dermatologically and Microbiologically tested.

Cotoland offers a wide variety of packaging solutions to meet different kinds of needs.





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